



The study was conducted in Brazil, the USA and the UK

Data were collected via a two-stage, remote, digital, qualitative process

## **Stage 1**Digital Assignment

74 participants completed a set of 10 activities over 3 weeks, using Craft's digital research platform

c. 378 hours of engagement 2,635 screenshots generated



## **Stage 2**Depth Interviews

24 participants (a subset of the Stage 1 sample) took part in a c.45 minute interview (via Zoom)

c.18 hours of interview





#### Age/life course





Where behaviours and attitudes change as people grow older or go through different lifestages

din e.g. moving out, getting married, having children



Where everyone changes as a result of macro-trends in culture or far-reaching societal events

e.g. 9/11, recessions, the covid-19 pandemic

#### **Cohort/generational**



Where behaviours and attitudes **are** set by the formative attitudes of a generation

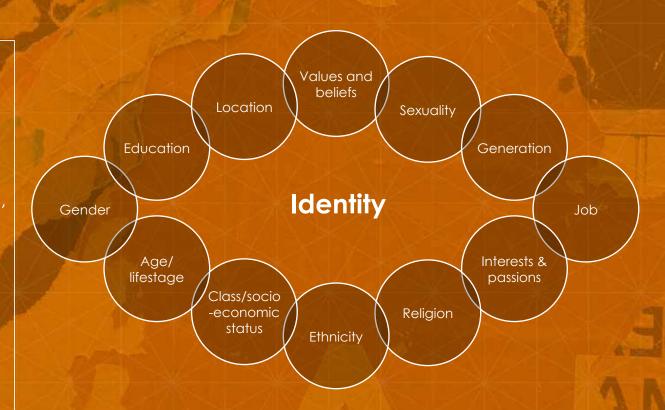
e.g. growing up with the social, mobile internet

#### Country before cohort



# Identity is intersectional

It's hard to disentangle different parts of people's identities. We all have fluid, multi-layered and contextually-dependent personas – a person's age is one layer and not necessarily always important





Young people have grown up with the social, participatory internet – 'Web 2.0.'

Their news behaviours are to a large extent an extension of their wider media behaviours.

Digital, mobile, social, integrated, continuous, fast, fleeting, discovered passively but actively interacted with.

Much of the time...





Growing up with Web 2.0 has several implications that contextualise and condition young people's news consumption

1 How they consume news



2 What they consider 'news' to be



3 Their trust in information, in general



4 Who they trust to deliver news





Several inter-related trends contextualise and condition how young people experience news

### How news is encountered

- Digital dominates
- · Always-on and ambient
- Receive more than seek
- Fewer carved-out occasions



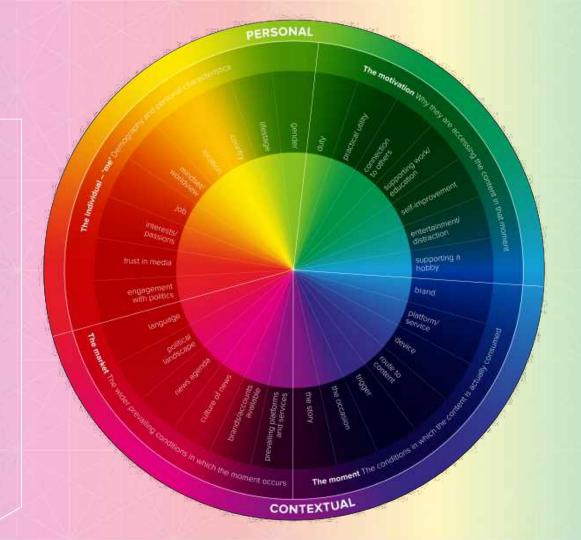
### The brand landscape they navigate

- Broad
- Flat
- Fragmented
- Aggregated





Myriad variables interact to influence news consumption, leading to largely unpredictable individual outcomes





For young people, news can be 'narrow' or 'broad'

#### Narrow - 'the news'



- Associated with mainstream, traditional media
- Narrow focus on traditional party politics, international relations and 'current affairs'
- Defined by what is happening in Westminster or Wall Street, for example

#### Broad - 'news'



- Developments and (new) things that are happening in all walks of life
- Includes sports, entertainment, celebrity gossip, culture and the arts, technology, science etc



# 'News' can fall into one of three categories

The lines between them are blurry – a spectrum more than three discrete categories

### Need to

- Narrow news agenda the big issues of the day
- Things that affect my life directly (personal utility)
- Narrow set of mostly mainstream newsbrands

### Personal interest –

- Broader news hobbyrelated, entertaining but with deeper roots than 'fun'
- Depends on personal tastes
- The long tail of subject specialists – brands and individual accounts

### 3 'Fun' -

- Throwaway, almost random content for easy entertainment
- Can come from anywhere, often serendipity or social share
- Anything in a social feed professionally-produced content, UGC, memes

Politics and international relations

Local

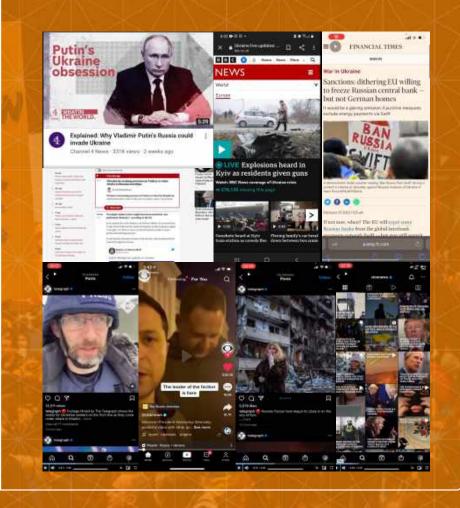
'Serious' personal interest e.g. climate, finance, science Tech, gaming, sports, culture, TV, film, entertainment Celebrity gossip, weird and wonderful, memes





Mainstream brands, live news and on-the-ground reporting became more important – some even turned on the TV!

The access that mainstream media offers really came into its own – but alternative media sources were still used to supplement the diet of mainstream reporting





# News is provided by brands and actors along a spectrum

Alternative media is not judged by the same standards. Instead, it adds something different to young people's news mix

Mainstream | Alternative | User-generated

Serious, objective, accurate, emotionless reporting Opinions permitted and welcomed, can still be serious and thoughtful Broadest emotional/ tonal range – serious, frivolous, angry, funny, off-beat, politically incorrect

Increasing scope for topical variety, opinion, bias and emotion/personality



Engagement isn't black and white, though

Even amongst the highly engaged there were signs of selective avoidance of negativity

Rather than total news avoidance, there was the avoidance of certain kinds of news or stories, at certain times

- to guard mental health



Fatigue over long-running stories that never seemed to be resolved was the most common reason for avoidance

There was a recognition that these stories were 'important' – as such engagement could be sporadic, especially at the initial stages of 'a crisis' or at inflection points

Covid-19



**Brexit** 



Death and violence



Political news



The culture wars



The war in Ukraine





Avoidance of 'narrow news' has implications for newsbrands, who are felt to operate primarily at the serious end of the spectrum

| 'The news'                 | 'News'  |     |
|----------------------------|---|-----|
| Need to know/serious       | Personal interest   | Fun |
| The preserve of newsbrands | of digital-only brands, alternative media and user-generated accounts – in addition to newsbrands pidance tends |     |
| to happen here             |   |     |



There is great commonality in the idea that all information is put into the public realm for a reason – 'an agenda'

Explanations for agendas can range from the innocent to the sinister, but they all have the same effect

A commercial need to speak to audiences' beliefs



The impossibility of there being an objective truth



Active, purposeful manipulation of opinions



Very little information is taken on trust





Traditional newsbrands are under pressure from three directions

Weaker engagement with narrow news, stronger engagement with broader news among some young people

**Proliferation of brands from beyond the mainstream** competing for time and attention, playing different roles

Suspicious, sceptical approach to information meaning newsbrands are not inherently valued for their impartiality



There is little consistency in what 'young people' want in terms of format – it's usually a matter of personal taste

Far from the consistent traits which are often ascribed to them, there is a lot of variability, which is unsurprising considering the increasing plethora of options available

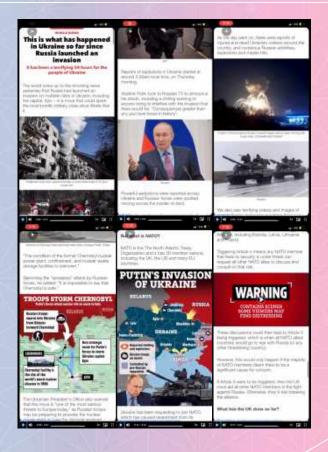
Formats being added to a wider mix, rather than replacing others

Formats being better/
worse suited to different
contexts and occasions

The **blending of formats** into multimedia experiences

Variability in preferred platforms – each platform having its own codes and conventions





This is an article posted by The Sun on Snapchat. This article was regarding Russia and Ukraine. As this had been the focus of the news lately, constantly reading articles can become quite intense. The Sun on Snapchat is a provider that I use every day. I find the articles they publish are to the point, contain the key information, yet aren't written in a serious tone which can put me off reading something.

Female, 19, UK





#### TikTok has come a long way since being the home of silly dances

NowThis has recently been showing a lot of clips that are directly from the [Ukrainian] president, just with translations of his words. I do wonder if the clips are longer, and if they're really curating these down to something more dramatic. I know TikTok can sustain longer videos. However, I know right now everyone is craving more first-hand information directly from the source. There's a lot of misinformation on TikTok especially, so these are helpful.

Female, 22, USA

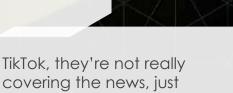
When TikTok was launched, it was just about dancing. Not today. Even though the videos are fast, they bring immediate information.

Male, 24, Brazil



A TV reporter who also has a TikTok page gives us regular updates on the situation. It feels comforting and more intimate than watching on TV news.

Female, 22, UK



making it more attractive by

going behind the scenes. Male, 26, UK



Mainstream newsbrands can't please all of the young people all of the time (with their current offer)...

...but they can give themselves a better chance of being chosen more often

This does not mean abandoning narrow news, nor 'traditional' ways of delivering news digitally



It's a case of an 'as well as' evolution in the offer, more than an 'instead of' revolution

Brands may wish to make their core services more accessible, or create specific services targeted at young people, or a mix of the two

Retain existing credibility



Embrace warmer tones



Respect each platform's conventions



Topically broaden



Make socially native content



Consider new brands, sub-brands and individuals





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THE KALEIDOSCOPE

YOUNG PEOPLE'S RELATIONSHIPS WITH NEWS

